



**1 I. INTRODUCTION AND EVIDENCE RELIED ON**

2 This case was filed in November of 2001 and included class action claims  
3 pursuant to Fed. R. Civ. P. 23. Plaintiffs did not move for class certification  
4 pursuant to Rule 23 until May 2002. The order granting plaintiffs' motion was  
5 not entered until late November 2002. During that more than 12 month period  
6 between the case being filed and the order granting Rule 23 class certification,  
7 there was no impediment whatsoever to defendants talking to putative class  
8 members about their work experiences. See, e.g., Manual for Complex  
9 Litigation (3d) §30.24. Indeed, defendants were free to talk with putative class  
10 members at any time prior to the close of the opt-out period, which was July 10,  
11 2003, for most class members. See Def. Mem., p. 7, r. 3. Thus, defendants  
12 were free to talk with and, presumably did talk with, putative class members for  
13 more than 18 months after the case was filed.

14 Plaintiffs' decision as to which witnesses to choose is in large part  
15 dependent on information which was supplied, yesterday, March 1<sup>st</sup>, by  
16 defendants. As explained in the attached Declaration of David Mark, a  
17 significant amount of information about potential witnesses was requested by  
18 plaintiffs in 2003, and was due by January 20, 2004. Plaintiffs now have to  
19 retrieve this information which is currently contained in computer disks, and  
20 which will require the services of someone more skilled with computers than

1 plaintiffs' attorneys. Thus, defendants' failure to provide requested information  
2 in a timely fashion, has prevented plaintiffs from doing the necessary leg work  
3 to determine witnesses for the time period after mid-2000. As the Court knows,  
4 the issues prior to that time were previously litigated and plaintiffs presently  
5 expect to use as witnesses for that prior time period predominately those  
6 witnesses who testified at the prior trial both for the plaintiffs and for the  
7 defendants. Defendants obviously are aware of that testimony, including cross-  
8 examination, which defendants have characterized as involving "some fact  
9 investigation." Def. Mem., p. 2.<sup>1</sup>

### 13 III. ARGUMENT

#### 14 A. The Federal Rules And Applicable Case Law Are Generally 15 Inconsistent With Defendants' Position.

16 The Fourth, Fifth, Eighth and Tenth Circuits have all reversed trial courts  
17 which, in FLSA cases, required the plaintiff to list all witnesses prior to the close  
18 of discovery. See Wirtz v. B.A.C. Steel Prods., Inc., 312 F.2d 14 (4th Cir.  
19 1961); Wirtz v. Continental Fin. & Loan Co. of West Ind., 326 F.2d 561 (5th  
20 Cir. 1964); Brennan v. Engineered Products, Inc., 506 F.2d 299 (8th Cir. 1974);

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1 Issue preclusion relative to that testimony is still an open issue. See, e.g., Def.  
Mem., p. 7, n. 4.

1      Brock v. R.J. Auto Parts and Service, Inc., 864 F.2d 677 (10th Cir. 1988). For  
2      example, in Wirtz v. B.A.C., 312 F.2d at 16, the Fourth Circuit held:  
3

4      We now consider that aspect of the trial court's order of October 25  
5      requiring the plaintiff to furnish the defendants with a list of all of the  
6      witnesses which he expected to call. Whatever may be the rights of a  
7      party to require its adversary to disclose the names of his witnesses in  
8      a pre-trial hearing which takes place in contemplation of a trial at a  
9      specified time in the near future, we do not interpret the Code as  
10     requiring in general such a disclosure at the discovery stages of  
11     litigation. This is clearly the majority view. *Barron and Holtzoff, Federal Practice and Procedure* Vol. 2A §766 at page 305.

10     In Brennan v. Engineered Products, Inc., 506 F.2d at 303, n. 2, the court  
11     explained:  
12

13     It is settled law that a party in a civil action can ordinarily discover  
14     from his opponent the names of those persons known to have information  
15     relevant to the lawsuit. From the beginning, the Secretary produced such  
16     a list. It is equally settled that discovery is not ordinarily the proper stage  
17     in litigation to compel from an opponent the names of his prospective  
18     *witnesses*.

19     . . . We do not say that a District Court may never compel  
20     compilation or production of witness lists at the discovery stage. But  
21     we do note that it is rare for a trial court to do so, and the infrequency of  
22     such an order should be borne in mind when assessing the propriety of  
23     the discovery order here.

24     That is consistent with Fed. R. Civ. P. 26(a)(3) which provides that pretrial  
25     disclosures of witnesses must be made at least 30 days before trial unless  
26     otherwise directed by the court.

1 At least 10 published District Court cases come to a similar result. See  
 2 Fidelis Fisheries v. Thorden, 12 F.R.D. 179 (S.D.N.Y. 1952); Aktiebolaget  
 3 Virgos v. Clark, 8 F.R.D. 635 (D.C.D.C. 1949); United States v. Procter &  
 4 Gamble Co., 25 F.R.D. 252 (D.C.N.J. 1960); Jackson v. Kroblin Refrigerated  
 5 Xpress, Inc., 49 F.R.D. 134 (D.C.W. Va. 1970); Anderson v. United Air Lines,  
 6 Inc., 49 F.R.D. 144, 148 (D.C.N.Y. 1969); Reddick v. White Consol. Indust., Inc.  
 7 295 F. Supp. 243 (D.C. Ca. 1968); St. Paul Fire & Marine Ins. Co. v. King, 45  
 8 F.R.D. 521, 523 (D.C. Okl. 1968); Griffin v. Memphis Sales & Mfg. Co., 38  
 9 F.R.D. 54 (D.C. Miss. 1965); Richards v. Maine Cent. R.R., 21 F.R.D. 595  
 10 (L.C. Me. 1957); Central Hide & Rendering Co. v. B-M-K Corp., 19 F.R.D. 294  
 11 (L.C. Del. 1956).

12 Defendants cite only one of these cases, but cite four other federal cases  
 13 for the proposition that “[i]t is not uncommon for a court to require a party to  
 14 disclose the identities of its witnesses during the discovery process.” Def. Mem.,  
 15 p. 3, *citing*, Hardy v. Johns-Manville Sales Corp., 681 F.2d 334 (5th Cir. 1982);  
 16 EBOC v. Metro Museum of Art, 80 F.R.D. 317 (S.D.N.Y. 1978); United States v.  
 17 216 Bottles, More or Less, 36 F.R.D. 695 (E.D.N.Y. 1965); United States v.  
 18 Slubert, 11 F.R.D. 528 (S.D.N.Y. 1955); Kling v. Southern Bell Telephone &  
 19 Telegraph Co., 9 F.R.D. 604 (S.D. Fla. 1949). Def. Mem. pp. 3-4. However,  
 20 these cases provide substantially less support for defendants’ position than

1 defendants' discussion implies. For example, defendants' citation is to page 352  
2 to Hardy which is not to the text of the Fifth Circuit opinion. Rather, it is a  
3 portion of a proposed order by the District Court contained in an Appendix.  
4 Furthermore, the opinions in United States v. Shubert, *supra*; United State v. 216  
5 Bottles, More or Less, *supra*; and Kling, *supra*, all contemplated that plaintiffs  
6 would be able to supplement their lists of witnesses as time progressed. This is  
7 in direct contrast to defendants' request that plaintiffs' list of witnesses must be  
8 finally disclosed 60 days before the discovery cutoff. Indeed, since this motion  
9 is not set to be decided until March 19, 2004 (which is less than 60 days before  
10 the discovery cutoff), defendants in effect seek an order which would  
11 automatically put plaintiffs in default if plaintiffs have the temerity to oppose  
12 defendants' motion and wait for the Court's ruling.

13 Defendants' motion is also inconsistent with the Scheduling Order now in  
14 effect in this case which was entered by Judge Shea on April 14, 2003 and  
15 requires that non-expert witnesses need not be identified until July 3, 2004.

16 Defendants on several occasions asked the Court to require disclosure of  
17 witnesses before the discovery cutoff. See Declaration of Barbara Duffy dated  
18 November 26, 2000, Defendants' Memorandum In Opposition To Plaintiffs'  
19 Proposed Trial Schedule dated December 3, 2000, and Declaration of Barbara  
20 Duffy in Opposition to Plaintiffs' Proposed Trial schedule dated December 3,

1 2002, all of which are attached to defendants' motion. Plaintiffs disagree with  
2 that position.<sup>2</sup> Judge Shea did not adopt defendants' position in fashioning the  
3 April 14, 2003 Scheduling Order. The same is true of the discussion referenced  
4 in Mr. Mueller's declaration of February 13, 2004, also attached to defendants'  
5 motion. The comments of Judge Shea referenced by Mr. Mueller took place at  
6 an April 9, 2003 hearing, which was the hearing that preceded the April 14, 2003  
7 Order. In his order Judge Shea did not adopt defendants' position and did not  
8 order plaintiffs to disclose all of their witnesses during the discovery period.<sup>3</sup>  
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10 **B. Compelling Plaintiffs To Disclose Their Potential Witnesses By  
11 March 16, 2004, Is Both Burdensome And Prejudicial To Plaintiffs.**

12 As the Declaration of David Mark demonstrates, defendants turned over  
13 yesterday, more than six weeks after it was due, information that plaintiffs need  
14 to choose their witnesses. He explains:

15 2 Defendants' October 2002 through December 2003 electronic  
16 payroll record production was due January 20, 2003 – but was not  
17 produced until 6 weeks later on March 1, 2004. ....

18 3 Plaintiffs' counsel sought and received assurances that plaintiffs  
19 would accommodate plaintiffs with regard to difficulties caused by  
20 the delayed production.

21 4 Plaintiffs need the October 2002 through December 2003  
22 payroll records to select witnesses. Plaintiffs can shorten their  
23 case-in-chief by selecting witnesses who worked throughout the  
24 class period and worked a variety of jobs. The October 2002-  
25 December 2003 payroll records are a critical piece in selecting

26 <sup>2</sup> See Attachment 1 to the Declaration of William Rutzick dated March 2, 2004.

<sup>3</sup> See Declaration of Kathy Goater dated March 2, 2004.

1       witnesses who can do this – it covers about half of the post-*Alvarez*  
2       period. ....

3       Without any support whatsoever, apart from the fact that the named plaintiffs  
4       and plaintiffs' counsel were also involved in the Alvarez case, defendants argue:

5       Given this level of experience, plaintiffs undoubtedly already know  
6       essentially what the presentation of their case will entail and therefore  
7       can easily ascertain which class members they will be calling to testify at  
8       trial.

9       Def. Mem., p. 7. If that were true, then defendants and their counsel or former  
10       counsel, would also know who the witnesses are. However, that is not true,  
11       *inter alia*, because plaintiffs need the pay records which they were just provided  
12       with yesterday. See David Mark Decl.

14       As discussed above, the great bulk of the witnesses relating to the Alvarez  
15       time period, will be those who testified in the Alvarez trial. Presumably,  
16       defendant will not have to depose them, given their prior testimony. However,  
17       if defendants wish one or more of their remaining depositions to be of those  
18       people, they are free to note them now. The witnesses covering the post-  
19       Alvarez trial time period, cannot be selected until this new data is analyzed  
20       because plaintiffs are trying to minimize the number of witnesses they need to  
21       call at trial.

1           **C. This Motion Is An Untimely Attempt To Revised The Scheduling**  
2           **Order To Plaintiffs Disadvantage, And Require Defendants To**  
3           **Make Plaintiffs Do Defendants' Work For Them.**

4           Defendants have done almost no discovery in this case for the past two  
5           years. Plaintiffs received today several hundreds of pages of documents and  
6           three CD-ROMs, including Requests For Admissions. The Requests For  
7           Admissions are due in 30 days, and could have been filed by defendants two  
8           months ago or four months ago. While the responses may well narrow the  
9           factual issues in this case, there is no basis for requiring plaintiffs to disclose all  
10           of their witnesses in about a week, well before even that discovery is due.  
11

12           Furthermore, defendants never moved for reconsideration of the present  
13           Scheduling Order. Similarly, defendants waited until February 17, 2004, to  
14           make this motion, which was then noted for less than 60 days before the  
15           discovery cutoff.  
16

17           Defendants also argue:

18           This Court has previously acknowledged the reasonableness of  
19           defendants' request and the lack of prejudice to plaintiffs. Specifically,  
20           during a telephonic hearing on November 20, 2003, Judge Whaley  
21           expressed an understanding for the defendants' need to know the identity  
22           of plaintiffs' trial witnesses to conduct discovery on those individuals.  
23

24           Def. Mem., p. 8. Plaintiffs acknowledge defendants' interest in knowing the  
25           identity of plaintiffs' trial witnesses. However, that interest has to be weighed  
26           together with defendants' responsibility to supply in a timely fashion the

1 discovery which plaintiffs' need to choose witnesses. In November, 2004,  
2 plaintiffs had no way of knowing that defendants would not supply the required  
3 information in a timely fashion. However, defendants have known about this  
4 problem since at least January 20, 2004, and it took defendants an additional six  
5 weeks to resolve the problem. Furthermore, plaintiffs have a legitimate and  
6 important interest in having the amount of time to designate witnesses called for  
7 by the existing Scheduling Order. The six-week delay discussed above only  
8 emphasizes why it is important to have the amount of time called for in the  
9 current Order.

10 Finally, it is unfair to plaintiffs to have to finally choose witnesses and  
11 then allow defendants to depose them without a "safety valve" in the event that  
12 the deposition demonstrates problems with the witness's memory or other issues  
13 going to credibility. That is why even those cases cited by defendants which  
14 called for the disclosure during the discovery period of witnesses permitted  
15 plaintiffs to supplement their witness disclosure. As the court explained in  
16 Fidelis Fisheries v. Thorden, *supra*, 12 F.R.D. at 180:

17 Moreover, there is inherent disadvantage to a party to compel him  
18 to state in advance of trial those witnesses he intends to call. In the  
19 practical conduct of trials, circumstances may cause an experienced  
20 trial lawyer to dispense with a witness' testimony after first  
21 contemplating it. Reasons readily suggest themselves. . . . a  
22 witness, as sometimes witnesses do, may have suffered a lapse of  
23 memory on the eve of trial, or his testimony, while generally

1 supporting the version of a party's other witnesses may in a signal  
2 aspect differ and be contradictory and so harmful rather than  
3 helpful to the theory of his case.

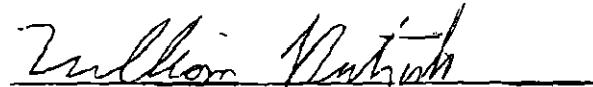
4 **III. CONCLUSION**

5 For the foregoing reasons, defendants motion should be denied.

6 DATED this 2<sup>nd</sup> day of March, 2004.

7  
8 Respectfully submitted,

9  
10 SCHROETER, GOLDMARK & BENDER

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